

## HOW TO APPLY A VOLUME DISCOUNT

Swim Central allows discounts to be applied to the Club's component of membership products in two different ways:

1. Individual membership product discounts can be applied for a specified date duration either a dollar amount or a percentage off the membership product price
2. Volume discounts can be applied where multiple membership products are purchased as part of a single transaction

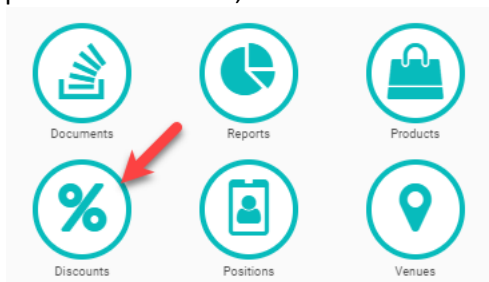
This help guide is for **Club Administrators** to set up Volume Discounts.

From your home screen, select **Entity Management** and navigate to your club home page.

Swim Central allows clubs to offer volume discounts for members paying for multiple membership products at the same time. However, clubs are **not required** to offer discounts. The discount is for the Club component only of the total membership price. Clubs cannot set discounts for regional/area, State, and National level components.

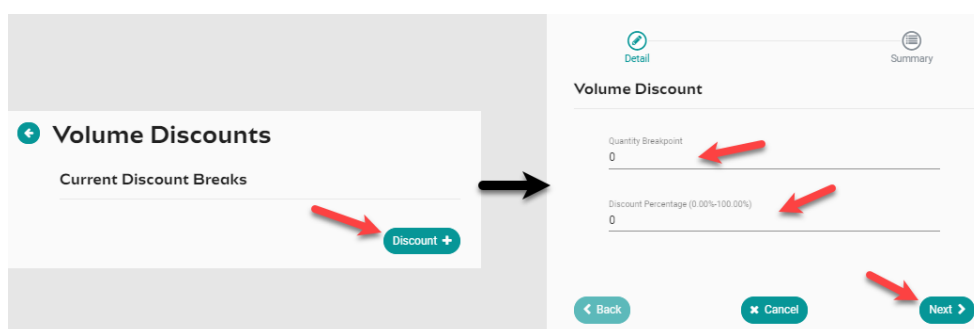
*Keep in mind Volume Discounts are for a certain number of membership products purchased at the same time (e.g. if a parent has Y number of paying membership products (any combination) in their shopping trolley they will received an X% discount for each of the Club's membership products in the shopping trolley).*

To set up volume discounts, select the **Discounts** icon from your *Entity Home*.



Select the **Discount +** button and enter required information.

- **Quantity Breakpoint:** The number of membership products this discount will apply to (e.g. if you enter 3 here, it will apply this discount to any shopping trolley with 3 x paying membership products from your Club).
- **Discount Percentage:** The percentage discount that will be applied to your Club's membership product amount (not any included components) if the shopping trolley has the specified amount.



Select **Next** to confirm the details of the discount you created then select **Save**.

You have now added a volume discount for anyone who's trolley contains the number of products you have specified in the above steps. Repeat for as many discounts that are required.

***\*\*Please Note: discounts will NOT apply to \$0 products. So, if you were to set up a volume discount for 3 swimmers, and one of them was voucher recipient with a \$0 valued membership product and therefore owed nothing, then Swim Central would only recognize 2 of those 3 swimmers for a discount, and so the Volume Discount of '3' would not apply.***